



EU and third country

Minimum order value 200,- Euro net

For minor values, a minimum order surcharge of 30,00 Euro per delivery will be invoiced

Bank charges 20,- Euro per order / per delivery
(only for countries outside EU)

Export documents 30,- Euro per order / per delivery
(only for countries outside EU)

Discount:

Net order value in Euro,	Discount at the actual price
until 200,-	List price + minimum order surcharge
> 200,- to 1000,-	List price
>1000,- to 2500,-	10%
> 2500,-	20%

Delivery conditions: ex works

Additional costs: There will be additional export packing costs and eventually air freight or sea freight handling costs for hazardous goods, these costs are depending to the order quantity.

Terms of payment **EU:** first order = cash in advance,
thereafter 14 days = 2 % discount or 30 days net
Credit ligne max. 5.000 Euro

Third country: cash in advance
(Not member of EU)

as of 04/2011